# talbotandmuir Press Release

Date: 27 March 2014

## Talbot & Muir partners with Quilter Cheviot for Simple Retirement Account

Talbot & Muir partners with Quilter Cheviot for Simple Retirement Account Talbot & Muir, the independent Self Invested Personal Pension (SIPP) and Small Self Administered Scheme (SSAS) specialist, has partnered with Quilter Cheviot Investment Management to provide access to their discretionary fund management offering for clients of the Talbot & Muir Simple Retirement Account (SRA).

The partnership with Quilter Cheviot, one of the UK's largest independently owned discretionary investment management firms, is effective immediately and they join 5 others on the SRA panel.

The Talbot & Muir SRA offers one bank account and one discretionary fund manager portfolio from their carefully selected panel of DFM partners. All this is available with one application form, no set-up fees and an annual administration fee of just £250 plus VAT. Advisers also have a named administrator that they deal with rather than a call centre approach.

Claire Trott, Head of Technical Support at Talbot & Muir, said: "Advisers need products that ease their workloads and cut down the time and resources spent on things like administration, but not to the detriment of the client's investment potential.

"They are looking for a range of pension products that meet the different segments of their client base. The Talbot & Muir SRA, as the name suggests, is simple. It offers high levels of service as you would expect from us and a range of DFMs to suit their individual client's needs."

Chris Fenton from Belper Independent Financial Solutions says: "We have always had great service from Talbot & Muir and the partnership with Quilter Cheviot has brought an addition angle to the products they provide. The reduced cost of the Simple Retirement Account gives access to DFMs at a great price with all the service we experience from their full SIPP product the Elite Retirement Account."

Quilter Cheviot's Head of SIPP Technical Group, Pamela Reid added: "We are delighted that our discretionary service can be used with the Talbot & Muir Simple Retirement Account. The combination of the lower cost SIPP and a truly flexible investment solution helps to make this an attractive option for financial advisers and pension members alike."

For further information on Talbot & Muir please visit the website at <a href="http://www.talbotmuir.co.uk">http://www.talbotmuir.co.uk</a>

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#### Notes to Editors:

Formed in 1993 initially as a specialist SSAS provider, Talbot & Muir are a high quality independent provider of SIPPs and SSAS products distributed via Financial Advisers. Talbot & Muir entered the SIPP market in 2000 in response to a growing need for tailored solutions for their clients who wanted something other than "insurance company mentality". The aim is to provide a personal and professional service to all advisers and their clients, with access to all levels in the business from named administrators to the principles of the company.

### **Quilter Cheviot**

Quilter Cheviot is one of the UK's largest independently owned discretionary investment firms, which can trace its heritage to 1771. The firm is based in thirteen locations across the UK, Jersey and Ireland and has total assets under management of £15.5bn (as at 28 February 2014). Quilter Cheviot focuses primarily on structuring and managing bespoke discretionary portfolios for private clients, charities, trusts, pension funds and intermediaries.